



Presents

**CALVARY SERVICE**

**“PLUS PROGRAM”**

**OPTION BB**  
**(4) Scheduled Visits**

**SAMPLE**  
**Attention: TBD**  
**Machine # 1**

**Chuck Melia / Calvary Service Manager**  
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**585-321-5055 ext 150**

**CALVARY SERVICE**

**“PLUS PROGRAM”**

**Option BB**  
**(4) Scheduled Quarterly Visits**

**Program Purpose**

Provide our Customers with a series of (4) “Scheduled Service Visits” over a period of (1) year with a highly skilled Calvary Service Technicians. The Service Technician will evaluate overall general machine maintenance & review the potential for increasing both Machine Uptime and Part Quality.

**Program Schedule**

(4) Scheduled Quarterly Visits

(3) Work days on each visit

\*Visits going beyond the standard time of 3 days allowed will be billed at the \$ 100.00 hourly rate. Calvary will not charge the Customer time and a half. Expenses will be billed at actual cost plus 15%. Rate given is for weekdays only. Saturday, Sunday or Holiday rate quoted separately.

**Breakdown of The Calvary Service “Plus Program” Option BB**

Sell Price for “EACH” Visit	Calvary Sell
Airfare (Pre-Scheduled Flight)	\$ 750.00
Hotel ( 3 nights )	\$ 360.00
Meals \$40/day – 4 days	\$ 160.00
Car Rental + Gas + Parking	\$ 400.00
(30) hours Labor @ \$ 85.00	\$ 2,550.00
(10) hours Travel – round trip @ \$ 55.00	\$ 550.00
(3) Follow-up report	\$ 240.00

Sell Price for (1) Visit ----- \$ 5,010.00

**Total Package Sell Price for (4) “Scheduled Visits” Option BB**

**\$ 20,040.00**

**Note: Emergency / Unscheduled Visits will revert back to Calvary Standard Rates**

**CALVARY SERVICE**

**“PLUS PROGRAM”**

**Program Agenda**

**Day 1**

- |                         |   |
|-------------------------|---|
| <b>7:00am</b>           | <b>Arrival at Customer’s Site</b>   |
| <b>7:00am – 9:00am</b>  | <b>Calvary Service Technician to observe equipment running production, talk to machine operators, review customer fault logs, and check quality of parts.</b>                               |
| <b>9:00am – 10:00am</b> | <b>Prescheduled “Opening Meeting” run by Calvary Service Technician. Attendees to include, Equipment Project Engineer, Software Engineer, Maintenance Personnel, and Machine Operators.</b> |

**Meeting Agenda:**

**Opening by Calvary Service Technician explaining brief purpose of visit and distribute (3) day agenda timetable (single sheet).**

**Openly discuss/choose the top 3-4 problem areas**

**Review Customer Fault Log**

**Review Maintenance Work Orders**

**Review Preventive Maintenance History**

**Calvary Service Technician to solicit & document any other outstanding issues/concerns by each area.**

**Project Engineer**

**Software Engineer**

**Maintenance Personnel  
Machine Operators**

**10:00am – Noon**      **Begin viewing/resolving Machine issues from meeting.**

**Noon – 1:00pm**      **Lunch**

**1:00pm – 5:30pm**      **Continue to address issues.**

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**Day 2**

**7:00am – Noon**      **Work on open issues**

**Noon – 1:00pm**      **Lunch**

**1:00pm – 5:30pm**      **Work on open issues**

**Day 3**

**7:00am – Noon**      **Work on open issues / Prep for 1:00pm meeting**

**Noon – 1:00pm**      **Lunch**

**1:00pm – 2:30pm**      **Closing Meeting**  
**Run by Calvary Service Technician. Attendees to include, Equipment Project Engineer, Software Engineer, Maintenance Personnel, and Machine Operators.**

**Meeting Agenda:**

**Review accomplishments, findings, future plans.**

**Review of all remaining “Open Issues” and assignment of resources/completion dates for each task.**

**Review of Preventive Maintenance Plan**

**Review of “Recommended Spare Parts List”**

**Explain content of “written” follow-up report  
supplied within (7) days after visit.**

**Schedule next visit.**

**CALVARY SERVICE**

**“PLUS PROGRAM”**

**CALVARY SERVICE “PLUS PROGRAM”  
FOLLOW-UP REPORT**

**Overview of Visit**

**List of open issues**

**Preventive Maintenance - Additions / Recommendations**

**Quote on additional Recommended Spare Parts**